



**2024 MEMBERSHIP DIRECTORY**  
**[www.IACHAROLAIS.com](http://www.IACHAROLAIS.com)**

# BC

# PRIVATE TREATY BULL SALE MARCH 9-10, 2024

BIDDING BEGINS 8 AM – SATURDAY, MARCH 9  
BIDDING CONCLUDES 6 PM – SUNDAY, MARCH 10



**BULLS LIKE  
THESE SELL  
MARCH 9-10!!!**

**JOIN US FOR DINNER BOTH DAYS!**

VIEW OUR PRIVATE TREATY  
OFFERING ONLINE AT **DVAuction**

THANK YOU FOR PUTTING YOUR CONFIDENCE  
IN OUR PROGRAM. OUR NEW AND OLD  
CUSTOMERS MAKE IT POSSIBLE.

## **BEAVERS CHAROLAIS**

TINA, MADISON & AUSTIN BEAVERS  
28378 710TH AVE • COLLINS, IA 50055  
515-215-2752 TINA • 515-460-3074  
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# ML LEWIS CHAROLAIS

Working for the  
Commercial Cattleman



**VISIT US AT IOWA BEEF EXPO!**

**Monday, February 12, 2024  
1:30 PM | Des Moines | Iowa**



**Lot 10 MLL BADGE 375 P M984940**

**LT Badge x LT Affinity x SF Paydirt**

**DOB: 1-14-23 BW: 77 lbs. AWW/R: 807/132**

**CE: 11.8 BW: -1.8 WW: 83 YW: 136 M: 32 TSI: 268.86**

**EPDs Rank Top 2% WW, TM; 7% YW; 10% Milk; 20% TSI**



**Lot 11 MLL INCEPTION 378 P M984939**

**LT Inception x Long Distance x Blue Value**

**DOB: 1-22-23 BW: 78 lbs. AWW/R: 722/118**

**CE: 9.8 BW: -1.2 WW: 78 YW: 122 M: 29 TSI: 258.62**

**EPDs Rank Top 5% WW, TM; 15% Marb; 20% Milk; 25% YW**



**Herdsire | SAT LT RIDGE 9238 P**

**PVF Ridge 7142 x LT Brenda 2184**

**Yearling Bulls | Open Heifers  
Available Private Treaty at the Farm**

Marty and Joyce Lewis • Mason and Taylor Lewis  
9411 W. 56th St. S. • Monroe, Iowa 50170  
Marty (515) 250-2362 • Mason (641) 745-9448  
martylewis81@gmail.com

**MLL  
CHAROLAIS**

# Deutsch Charolais *More Pounds. More Profit.*

## ONLINE BULL SALE

TUESDAY, FEBRUARY 20, 2024  
BIDDING BEGINS TO CLOSE AT 7 PM



*Selling* **20 Charolais Bulls**  
AVERAGE AGE 18 MONTHS

## SELLING SONS OF THESE AI SIRES



**LT Patriot 4004 Pld**  
EPDs Rank Top 8% CW • 20% YW



**LT Badge 9184 Pld**  
EPDs Rank Top 7% SC • 15% WW, CW, Teat



**LT Citation 5228 Pld**  
EPDs Rank Top 1% SC • 2% MB • 5% TSI • 6% WW

WC Southern Comfort, LT Fargo and more!



Pictures, Performance and Videos  
at [CKOnlineSales.com](http://CKOnlineSales.com)



Deutsch Charolais

Newton, Iowa  
Email: [deutsch5farms@gmail.com](mailto:deutsch5farms@gmail.com)  
[www.charolaisbullsiowa.com](http://www.charolaisbullsiowa.com)

Visits Welcomed | Contact Us

Tim Deutsch 641-521-1618  
Jeanne Deutsch 641-792-0311

BULLS AND HEIFERS AVAILABLE. LOW BW HIGH WW. BUILT TO PERFORM. WITH ADDED STYLE.

# Pfeifer

FARMS

PFEIFER FARMS : RUSSELL IOWA : JIM 641-203-0386 : DAN 641-203-0860 : JUSTIN 641-203-3362



*Check See Us*

SELLING 60 CHAROLAIS BULLS  
50 FALL COMING 2 YEAR OLDS • 10 SPRING YEARLINGS

**ANNON  
CHAROLAIS**

# 11<sup>th</sup> Annual Bull Sale

SATURDAY • FEBRUARY 24, 2024  
1:00 PM • NEWTON, IOWA

FEATURING THE LARGEST OFFERING OF HEIRESS 720 OFFSPRING TO DATE

*Lot 7*



**CCR LEGION 2501 P ET**  
7/19/2022 EM976469 SIRE: CD RECOIL 6105 P  
TOP 1% WW, YW, CW, REA AND TSI

*Lot 4*



**CCR MERIDIAN 2644 P ET**  
8/21/2022 EM976591 SIRE: VPI FREE LUNCH 708T  
TOP 1% MARB; TOP 2% CW, TOP 3% TSI

*Lot 5*



**CCR DIPLOMAT L003 ET**  
2/19/2023 EM982388 SIRE: VPI FREE LUNCH 708T  
TOP 1% YW, CW AND TSI; TOP 2% MARB



**HEIRESS OF TROJAN 720**  
DAM OF THE TOP 3 TSI FEMALES AND 4 OF THE TOP 10 TSI MALES

*Lot 3*



**CCR COMMONWEALTH 3002 P ET**  
1/09/2023 EM982561 SIRE: FTJ MONTICELLO 1806  
TOP 1% WW, YW, CW, MARB AND TSI

# CCR HF CONVOY 2550 P

8/27/2022 M976494 SIRE: CD RECOIL 6105 P  
TOP 1% WW, YW AND CW; TOP 2% TSI

Lot 10



Lot 14



# CCR EXECUTIVE 2525 P ET

8/19/2022 EM980215 SIRE:WR FOREMAN D602  
TOP 4% CW; TOP 5% YW AND TSI; TOP 9% CE

M6 MS SUN JEWEL 5117 P ET



CD BRENDA 6041 P

Lot 16



# CCR SILVER GUN 2671 P ET

10/07/2022 EM985136 SIRE:  
WCF SILVER GUN 467  
TOP 1% MARB, 2% CW AND TSI

VPI MISS TRADITION 011X



Lot 13



# CCR REVIVAL 2107 P

9/10/2022 EM979632  
SIRE: JMAR BENAIAH 1E66  
TOP 3% TSI; TOP 5% YW, CW AND REA

SHANDY 1527



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[WWW.CANNONCHAROLAISRANCH.COM](http://WWW.CANNONCHAROLAISRANCH.COM)

Sale Manager:  
Greg Hubert  
P.O. Box 100  
Oakley, KS 67748  
785-672-3195 (office)  
785-672-7449 (cell)  
greghubert@st-tel.net

Cannon Charolais Ranch  
Tom & Jen Cannon  
6617 Hwy F36 W  
Newton, IA 50208  
641-521-8184 (Tom's cell)  
cannonfarms@hotmail.com



# 2024 Membership Directory

## 2024 Officers:

President: Tim Deutsch — 641.521.1618  
Vice President: Sara Shepherd - 515.321.6870  
Secretary: Micki Butler - 641.750.3130  
Treasurer: Joyce Lewis - 515.250.1112

## 2024 Area Directors:

Area 1: Stacey Handsaker - 515.520.0240  
Area 2: Justin Pfeifer - 641.203.3362  
Area 3: Tyler Smith - 641.990.4787  
Area 4: Brett Terhaar - 515.528.5166  
Area 5: Jerard Gnade - 563.599.9111  
Area 6: Tracy Tibboel - 515.848.3041  
Area 7: Gene Bedwell - 641.449.3488  
Area 8: Roy Miller - 641.373.6031  
Area 9: Bernie Siek - 319.551.3507  
Ex-Officio: Marty Lewis - 515.250.2362

## ANNUAL DUES: \$50

To join, visit [www.IACharolais.com](http://www.IACharolais.com)  
for a membership application.

## IOWA JUNIOR CHAROLAIS ASSOCIATION ANNUAL DUES \$10

Contact Junior Advisors: Henry Hoopes or Stacey Handsaker

## Junior Advisors:

Henry Hoopes - 319.929.4265  
Stacey Handsaker - 515.520.0240

## American-International Charolais Association

North Central Field Representative:  
Hadley Schotte - 785.562.6632 - [hschotte@charolaisusa.com](mailto:hschotte@charolaisusa.com)

### Bailey Farms

Ryan & Alle Bailey  
2191 110th Ave  
Diagonal, IA 50845  
641-202-3100  
641-750-0218

### Beavers Charolais

Brett & Tina Beavers  
28378 710th Ave • Collins, IA 50055  
515-460-3074  
[beaverscharolais@live.com](mailto:beaverscharolais@live.com)  
[www.beaverscharolais.com](http://www.beaverscharolais.com)

### BE Cattle

Tom Engel  
17831 N 600 East Rd • Flanagan, IL 61740  
815-674-5140

### Bedwell Charolais

Gene & Ruth Bedwell  
5215 Wyoming St • Osceola, IA 50213  
641-449-3488 or 641-414-7003  
[bbedwell@netins.net](mailto:bbedwell@netins.net)  
[www.bedwellcharolais.com](http://www.bedwellcharolais.com)

### BH Charolais

Bruce Howard  
1597 Yellow Rose Ave  
Lorimor, IA 50149  
641-202-4431

### Micki Butler

410 2nd Ave NW • State Center, IA 50247  
641-750-3130  
[mbutler1@marshalltown.k12.IA.US](mailto:mbutler1@marshalltown.k12.IA.US)

### Cara & Tim Caltrider

1657 310th Rd  
Adair, IA 50002  
641.247.0334  
[cara.caltrider@gmail.com](mailto:cara.caltrider@gmail.com)

### Cannon Charolais

Tom & Jen Cannon  
6617 Hwy F-36W • Newton, IA 50208  
641-521-8184  
[cannonfarms@hotmail.com](mailto:cannonfarms@hotmail.com)  
[www.cannoncharolaisranch.com](http://www.cannoncharolaisranch.com)

### Carstens Farms, Ltd.

Dean & Melodee Carstens  
1709 Fallow Ave • Adair, IA 50002  
641-745-5884  
[carstenfarms1@gmail.com](mailto:carstenfarms1@gmail.com)  
[carstensfarms.com](http://carstensfarms.com)

### Deutsch Charolais

Tim & Jeanne Deutsch  
6645 W 58th St N • Newton, IA 50208  
641-521-1618  
[deutsch5farms@gmail.com](mailto:deutsch5farms@gmail.com)  
[www.deutschcharolais.com](http://www.deutschcharolais.com)

### Dodge Charolais

John and Ethan Dodge  
7083 E 4th Street N • Newton, IA 50208  
641-417-1135

### Haystack Charolais

Greg Mobley  
6398 196th St • Albia, IA 52531  
641-777-9929  
[aac@iowatelecom.net](mailto:aac@iowatelecom.net)

### Hinshaw Show Cattle

Dan & Judy Hinshaw  
857 County Road 2250 E • Secor, IL 61771  
309-824-5771  
[dhinshaw68@icloud.com](mailto:dhinshaw68@icloud.com)

### Hood Charolais

Mark & Carmen Hood  
100 W Street, P.O. Box 362 • Lohrville, IA 51453  
712-210-4958 cell  
712-465-2205locker/712-465-5005hm  
[hoodcharolais@gmail.com](mailto:hoodcharolais@gmail.com)  
[www.lohrvillelocker.com](http://www.lohrvillelocker.com)

### Hoopes Charolais

Henry & Beth Hoopes  
19074 Cty Rd G40 • Letts, IA 52754  
Henry 319-929-4265  
[hoopeschar@gmail.com](mailto:hoopeschar@gmail.com)

### Johnston Charolais

Edward & Janis Johnston  
1391 County Hwy P27 • Diagonal, IA 50845  
641-344-2691  
[eijohnston5665@gmail.com](mailto:eijohnston5665@gmail.com)

### Kent Farms

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11326 500th St • Lucas, IA 50151  
641-414-3437

### LaFraise Farms

Steve & Dale Bertsche  
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815-674-2395

### Mai's Charolais & Angus Farms

Dean & Jane Mai  
19226 Holly Ave • Elma, IA 50628  
641-393-2687  
[janemai07@gmail.com](mailto:janemai07@gmail.com)

### McGuire Charolais

Matt McGuire  
1364 Driscoll Rd  
Bernard, IA 52032  
563-513-7772  
[mattjmcguire@gmail.com](mailto:mattjmcguire@gmail.com)

### M.L. Lewis Charolais

Marty & Joyce Lewis  
9411 W 56th St S • Monroe, IA 50170  
515-250-2362  
[mjlewis1@windstream.net](mailto:mjlewis1@windstream.net)

### Mineral Creek Cattle Co

Jerard and Diane Gnade  
949-92nd St • Monmouth, IA 52309  
Cell 563-599-9111/Home 563-673-2331  
[cirjs@netins.net](mailto:cirjs@netins.net)

### Pfeifer Farms

Justin & Jennifer Pfeifer  
Dan, Stefanie and Abbi Pfeifer  
Jim & Deb Pfeifer  
32879 450th St • Russell, IA 50238  
Justin 641-203-3362  
Jim 641-203-0386/Dan 641-203-0860  
[jppfeifer19@gmail.com](mailto:jppfeifer19@gmail.com)

### Reynolds Farms

Cole Reynolds  
1490 310th St  
Auburn, IA 51433  
712-830-6873  
[ctagfarm@gmail.com](mailto:ctagfarm@gmail.com)

### Rick Simons

23678 150th St  
Carroll, IA 51401

### Rowan Ranch

Kurt & Theresa Rowan  
1776 322nd St • Bedford, IA 50833  
712-303-0649  
[kurtrayrow@gmail.com](mailto:kurtrayrow@gmail.com)

### Shepherd Charolais

Sara Shepherd  
1308 Quebec Ave • Stuart, IA 50250  
515-321-6870  
[letter2sara@gmail.com](mailto:letter2sara@gmail.com)  
[www.shepherdcharolais.com](http://www.shepherdcharolais.com)

### Shepherd's Hill Charolais

Greg and Aimee Shepherd  
Caleb, Silas, Ethan and Andrew  
1951 Highway 218 • Mt. Pleasant, IA 52641  
(319) 217-3891  
[greg.shepherd@gmail.com](mailto:greg.shepherd@gmail.com)

[www.IACharolais.com](http://www.IACharolais.com)



### Sherman Heights Farms

John & Stacey Handsaker  
Colton Behrends  
19820 US Highway 65  
Colo, IA 50056  
515-520-0240  
staceybehrends@yahoo.com

### Siek Ranch

Robert (Bernie) Siek  
1958 77th St • Blairstown, IA 52209  
319-551-3507  
siekranch@gmail.com

### Sonderman Charolais Farm

Guyle Sonderman  
220 900th St  
Portsmouth, IA 51565  
712-579-1322  
sondermanja@gmail.com  
www.sondermancharolaisfarm.com

### Summit Farms, LLC

Roy Miller  
10640 Co Hwy D-20 • Alden, IA 50006  
641-373-6031  
rmiller@summitag.com  
www.summitcharolais.com

### Thunderhead Charolais

Brett Terhaar  
2046 Adair Madison Ave • Winterset, IA 50273  
515-528-5166  
2frontiervet@gmail.com

### Triple S Livestock

Tyler, Anna, Rylie & Tate Smith  
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641-990-7787  
dustins3111@gmail.com

### Triple T Farms

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515-848-3041 or 641-891-3502  
tttcharolais@gmail.com

### Trojan Hill Farms

Phil Archer  
31625 215th St • Bloomfield, IA 52537  
641-680-6769  
philarcher55@gmail.com  
www.trojanhillfarms.com

### Weitl Charolais

Marc G. & Denise Weitl  
32247 Jade Av • Templeton, IA 51463  
712-669-3566

## ICBA EVENT DATES TO REMEMBER

- February 10, 2024 Iowa Charolais Breeders Association Social, Dinner & Banquet, Des Moines
- February 12, 2024 60th Annual Charolais Sale at the Iowa Beef Expo, Des Moines
- February 17-18, 2024 IJBBA Junior Heifer Show at the Iowa Beef Expo, Des Moines
- June 9, 2024 Iowa Charolais Junior Field Day, Indianola
- June 23-28, 2024 AIJCA Junior National Show & Leadership Conference, Belton, Texas
- August 17, 2024 Iowa State Fair Open Charolais Show and Open Charolais Percentage Heifer Show
- January 5, 2025 Annual Iowa Charolais Breeders Assn Membership & Board Meeting, Ames
- For complete updates with ICBA, visit [www.iacharolais.com](http://www.iacharolais.com).

## \$1,000 ICBA SCHOLARSHIP OPPORTUNITY

Scholarship is open to Iowa Junior Charolais Breeders Association members and Iowa Charolais Breeders Association (ICBA) members' children and grandchildren that are planning to attend/or attending an accredited vocational school, college or university.

### Application Deadline: March 1

For application and guidelines, visit: [www.IACharolais.com](http://www.IACharolais.com)

## IOWA CHAROLAIS FIELD DAY

Location: Warren County Fairgrounds, Indianola, IA  
Check-In Time: 9-11am  
Show Time: 11am Showmanship, 1pm Show, Lunch at Noon  
Judge: TBD  
Contact: Tracy Tibboel, 641-891-3502, [tttcharolais@gmail.com](mailto:tttcharolais@gmail.com)

## SALE HEIFER FUTURITY AT FIELD DAY

A special class will be held at the Iowa Charolais Junior Field Day, June 9, 2024. Any female sold through the Iowa Beef Expo Sale can compete for a \$500 cash prize.

Co-sponsored by:  
JWC Marketing LLC and Iowa Charolais Breeders Association

## 2024 IOWA CHAROLAIS QUEEN

### Hannah Siek, Blairstown, Iowa

Hi, my name is Hannah siek, I am the daughter of Jason and Stacy Siek. I am a junior at Benton Community High School, where I am an active member in concert choir, band, FFA, and National Honor Society. I also am in 4-H, 4-H County Council, 4-H Livestock Judging, and 4-H Quiz Bowl. I started showing cattle in 2014. I purchased my first Charolais heifer in 2017. I now own five Charolais cows. I attended my first Charolais Junior National show in Des Moines, Iowa. I am a passionate advocate for the Charolais industry, and one of my favorite livestock shows was the National Western in Denver, Colorado. My goal as Iowa Charolais Queen is to make all of the Iowa junior members feel welcome.



# TRIPLE T FARMS

*Foundations & Traditions*

We have Herd Sires, Open Heifers, and Bred Females available off the farm. We are using some of the hottest Charolais genetics of the breed. Our herd can cover the demands that purebred and commercial cattle Producers are striving for. Please give us a call today and let us find the best fit for your herd.



Tibboel Residence  
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<https://tttcharolais.wixsite.com/tripletfarms>

Tracy Tibboel  
641-891-3502  
tttcharolais@gmail.com

SHEPHERD'S HILL  
— CHAROLAIS —



GREG & AIMEE SHEPHERD  
CALEB, SILAS, ETHAN & ANDREW  
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515-306-1913  
greg.shepherd@gmail.com

**ACA**  
Charolais Advantage

**Contact -**

Hadley Schotte  
(785) 562-6632  
Hschotte@Charolaisusa.com

# IF YOUR COWS ARE

**RED or BLACK...** Maximize Heterosis with VJ Genetics.



## SR RIP 14P

M958659 Homo Polled

BW: 88 AWW: 767 AYW: 1,231

Adj. %IMF: 4.42

Sire: WC Monumental 5524

Top 25% MB • 15% TSI

Dam: Blue Value x Infinite Justice

Top 3% MB

CE	BW	WW	YW	Milk	MCE	MTL	SC	TSI
15.2	-2.7	60	102	22	9.6	52	1.2	246.67
REA	MB							
0.69	0.31							

## TOP 5% MARBLING

## PROVEN CARCASS HERD SIRE-

## VJ IMPACT 8801

M922751 Homo Polled

BW: 85 AWW/R: 708/22 AYW/R: 1,369/114

Sire: VJ Impact 0421

Top 1% MB

Dam: VJ Impact 0421 x VJ Assertion

Top 1% MB

CE	BW	WW	YW	Milk	MCE	MTL	REA	TSI
15.4	-3.3	65	117	8	15.7	40	.01	270.90



**TOP**

1% MB • 5% REA

15% CW, CE • 3% MCE

**Edward Johnston**

1391 Co Hwy P27

Diagonal, IA 50745

641-344-2691

ejjohnston5665@gmail.com

# 60<sup>TH</sup> ANNUAL SALE CHAROLAIS



MONDAY • FEBRUARY 12, 2024 • 1:30 PM

IOWA STATE FAIRGROUNDS • DES MOINES, IOWA

**OFFERING 50 LOTS**

LONG YEARLING BULLS • YEARLING BULLS  
BRED HEIFERS • OPEN HEIFERS • PERCENTAGE HEIFERS



DF RESOURCE 903K  
GHC Reagan 9012 x  
CCC WC Resource x Impressive  
Talena 903 DOB: 6/9/22  
BW: 85 lb. EPDs Rank Top 9% Milk



CB REAGAN 3001 DOB: 1/7/2023  
GHC Reagan 9012 x CC WGB Sally 101 P  
EPDs Rank Top 4% WW • 7% YW • 25% TSI



BE FRANCINE 402  
DOB: 7/13/2022  
CCC WC Redemption x  
Fire Water x Keisha 64A  
Bred AI to BRCHE Cool Dot 0503



MLL BADGE 375 P DOB: 1/14/23  
LT Badge x LT Affinity x SF Paydirt  
EPDs Rank Top 2% WW • 5% YW • 4% Mtl • 15% TSI



PF SMOKIN' STELLA 3505 DOB: 5/15/2023  
Cash On Delivery x PF Ms Stella 772  
Maternal sib embryos also sell!



HINSHAW EASY PRO L21 PLD  
DOB: 6/18/23  
HF Outer Banks x  
Easy Pro J6

**CONTACT US FOR A CATALOG!**

**SALE MANAGER:**



**JWC MARKETING LLC**  
WES CHISM 281-761-5952  
WES@JWCMARKETING.COM  
PO BOX 1368 PLATTE CITY, MO 64079



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**SALE SPONSOR:**



**CHAROLAIS JOURNAL REPRESENTATIVE:**

Hadley Schotte 785-562-6632

**AUCTIONEER:**

Justin B. Stout 913-645-5136

# MINERAL CREEK CATTLE CO

CATTLE AVAILABLE

# PRIVATE TREATY

BULLS  
HEIFERS



WC LOCKED DOWN 9812 P ET • EM938593

OWNED WITH WRIGHT CHAROLAIS



MC BLAZE 11E • M970230



STILL IMPRESSIVE 2K



MISS IVORY ANGEL 11D F1238698



MC MEREDITH 25K • EF1325683  
SOLD TO HANNAH FISHWILD, WYOMING, IOWA

## MINERAL CREEK CATTLE CO

JERARD & DIANE GNADE

949 92nd Street • Monmouth, Iowa 52309

CELL: 563-599-9111 EMAIL: [cirjs@netins.net](mailto:cirjs@netins.net)



# JWC

## MARKETING

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JWC MARKETING, LLC  
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PO BOX 1368 | PLATTE CITY, MO 64079



# Bull Power!



LT Authority 7229 Pld

EC Big Deal 979



## Annual Bull Sale

March 20, 2024 • 11 am  
Dunlap, Iowa



LT Badge 9184 Pld

Call to Request a Sale Catalog!

## Hood Charolais

Mark Hood Family  
100 West Street • Lohrville, IA 51453  
Cell Phone Number: 712-210-4958  
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Heifers Available • Private Treaty



# SHEPHERD-SHAMBURG CHAROLAIS & ANGUS

## *Private Treaty Bull Sale*

*Watch for more sons like these  
past High Sellers*



FARGO X COOL BACHELOR X RIO BRAVO



M&M WATT X FRESH BRAVO X ROYCE



INDEX RESERVE X BLACKCAP

# OPEN HOUSE

**SATURDAY, FEBRUARY 24, 2024**

**At the Ranch, Stuart, IA**

**Noon Lunch | Bid off 1 pm**

**SELLING 60+ BULLS**

*Including:* 18-MONTH-OLD & YEARLING  
CHAROLAIS & ANGUS BULLS

**SALE CATALOG & BULL INFORMATION  
AVAILABLE ON OUR WEBSITE!**

**VIDEOS POSTED MID-FEBRUARY**

**FREE DELIVERY 250 MILES**

### *Bulls for Sale out of these Sires:*

CHAROLAIS – FARGO, BENAIHAH, PATRIOT, AUTHORITY,  
BLUE VALUE, SILVER GUN, WCR CADILLAC JACK,  
TRI-N CANADIAN PRIDE, M&M WATT 6564

ANGUS – ENHANCE, INERTIA, JUSTICE, VAR INDEX SON,  
BLACK MAGIC SON



**SARA SHEPHERD**

1308 QUEBEC AVE | STUART, IA 50250  
515.321.6870 | LETTER2SARA@GMAIL.COM

DAN SHAMBURG | 402.880.5179



[WWW.SHEPHERDCHAROLAIS.COM](http://WWW.SHEPHERDCHAROLAIS.COM)



# AM I FULL OF CRAP?

Calf scours are not inevitable. A strong prevention program is non-negotiable. Dependable scour prevention is essential for calf welfare, employee morale and business profitability. The immune system's response to vaccination is variable and unpredictable. That's why giving preformed antibodies instead of relying on a vaccine to stimulate antibody production is so important. I'm all for removing uncertainties. So yes, I stand by this product. (And no, I'm not.)

*Marissa Hake, DVM  
Calf Vet*

Learn more at  
[firstdefensecalfhealth.com](http://firstdefensecalfhealth.com)

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THE BEST VACCINE FOR SCOURS,  
ISN'T A VACCINE.

